CREATING CUSTOMER-DRIVEN SOLUTIONS





Hello,

Welcome to QRG. As president, I'm proud of the work we do and how we go about doing it. Since 1964, our company has been deeply rooted in our core values: professionalism, perseverance, doing the right thing, caring, and reliability. Making a positive impact in each of the nine communities our offices are located, and beyond, is a key component of our guiding principles. We strive to do BrandGood[™] and help our clients to do the same.

Our talented professional teams focus on delivering solutions by drawing on experience in technologies, sound business practices, and innovation. Our size and breadth offer unique benefits for your business in ways few companies can match. Ask us how we can help empower your brand and engage your audience through a unique combination of e-commerce, made-to-order product solutions, and in-house distribution.

Our business success depends on collaboration with clients, business partners, and suppliers. We are committed to understanding business needs and expectations. Our team is dedicated to nurturing strong, mutually beneficial, long-term relationships.

We're excited to learn more about your business and the challenges you face. Our team is ready to help you flourish.

Thank vou.

Todd Pottebaum President



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EMPOWERING BRANDS ENGAGING PEOPLE

QRG is a customer-driven, single-source commercial printer, branded merchandise agency, and direct marketing firm tailored to meet your business goals. Our corporate identity solutions create deep connections with a lasting impact on your audience. We turn clients into partners by consistently providing cutting-edge ideas, innovative technology solutions, first class customer care, and cost saving alternatives.

OUR MISSION

To provide reliable, responsive, and results-oriented services to help you grow your business.

OUR DIFFERENTIATORS

Unique Customer Experience

A proactive team approach that allows our clients to add staff without increasing payroll.

Innovative Resources

- Creative Services
- Branding Strategies
- Extensive Product Selection
- Customized Packaging & Fulfillment
- Advanced E-commerce Platform

Core Values

- Professionalism
- Perseverance
- Caring
- Reliability
- Doing the Right Thing



COMMERCIAL & DIGITAL PRINT



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MORE OPTIONS MORE OPPORTUNITIES

We are a full-service print management company tailored to meet your business needs. Commercial printing is about consistently hitting brand standards. Business documents are the heartbeat of internal operations. Design, mailing, and warehouse services are often critical to the success of projects. Expect exceptional services, high-quality products, and cost-effectiveness from our enterprise solutions.

- Print Management
- Direct Marketing
- Creative Design
- Variable Data Printing
- Vendor Managed Solutions

- Complete Bindery Services
- Fulfillment & Distribution
- Stationery & Business Cards
- Brochures & Flyers
- Newsletters

- Postcards
- Labels & Decals
- Plastic Cards
- Marketing Collateral
- Catalogs & Manuals



BRANDED MERCHANDISE



LIVE YOUR BRAND

We are a full-service branded merchandise agency specializing in audience engagement. We craft unique experiences that make lasting impressions and place your brand at the center of your audiences' daily lives. Real-world lifestyle product placement turns users into brand ambassadors. Our campaigns promote brand awareness, enhance reputation, and increase loyalty.

- Attract New Customers
- Encourage Repeat Business
- Increase Brand Awareness
- Inspire Customer Loyalty
- Establish Name Recognition
- Motivate Sales Staff

CREATING CUSTOMER-DRIVEN SOLUTIONS

- Commemorate Special Events
- Launch Products, Programs, & Locations
- Promote Safety, Teamwork, & Productivity
- Connect People with Your Values & Mission
- Reward Behaviors
- Simply Say, "Thank You!"

BRAND YOUR CORPORATE

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APPAREL DESIGNED TO WORK

Stylish apparel featuring on-trend decoration take uniforms from "have-to-wear" to "love-to-wear". Identity apparel provides recognition and security for customers and creates powerful internal branding with employees. Our apparel programs provide easy ordering for employees, team budgeting allowances for managers, and ultimate financial control. Bring your brand to life with custom corporate apparel and uniforms.

- Custom Decoration
- Popular Styles
- Flattering Fits
- On-trend Colors & Textures

- Retail Brands
- Price Point Options
- Performance Fabrics
- Snag-Resistant Fabrics

- Die Sublimation
- Custom Garment Modifications
- Cut-and-Sew Capability
- Team Visibility







CREATIVE & IMPACTFUL RECOGNITION

Companies that use recognition as a management tool have more engaged and loyal employees. Engaged workplaces have lower turnover, higher customer loyalty, and are more profitable. Industry research shows that engaged employees are 38% more productive than disengaged workers. Our recognition experts can help you maximize your team's potential.

Lower Turnover н.

Talent Retention

Greater Productivity

- More Profitability
- Increased Job Satisfaction
- Positive Culture
- Inspired Activity & Innovation
- Better Wellness & Less Downtime
- Higher Customer Satisfaction









INVOLVE & ENGAGE WITH INCENTIVES

Merchandise awards offer a greater motivational impact for the investment dollar than cash incentives. Cash awards are perceived as compensation and become expected as income. Cash quickly disappears into the family budget making the reward aspect easily forgotten. For greater ROI consider merchandise incentives. They are perceived as an opportunity to earn something that might normally be considered unattainable or an unjustified expense. They are viewed as a true reward for special achievement and serve as a long-lasting reminder of outstanding performance. Our incentives experts can help your sales team maximize customer loyalty.

- Sales Incentives
- Employee Recognition

- Client Gifts
- Service Awards
- Thank You Gifts
- Build Customer Loyalty
- Improve Morale & Productivity
- Create Memorable Experiences
- Provide Ongoing Value





STAND OUT FROM THE CROWD

Our signage solutions ensure your message and branding are clearly conveyed. We provide a wide variety of signage to fit your needs. From floor to ceiling and windows to walls, we have the technology and experience to provide you with a total solution.

- Full Color Digital Graphics
- Literature Racks & Stands
- Trade Show Displays
- Point-of-Purchase Displays
- Vinyl Lettering & Window Graphics

- Commercial Site Signs
- Banners
- Floor Graphics
- Tents
- Table Covers

- Backlight Signs
- Large Format Images

SIGNA

- Vehicle Wraps
- Sail Signs & Flags
- Dimensional Signage

MAILINGS THAT

DIRECT MAIL & DATA MANAGEMENT



ENGAGE & INSPIRE WITH DIRECT MAIL

Our state-of-the-art creative services, data management, printing, imaging, inserting, and mailing technologies combine into a seamless customized solution. Our reputation has been built on leading the industry with concepts that produce measurable results. If you need fresh ideas, you've come to the right place.

- Complete Turnkey Solutions
- Data-Driven Solutions
- Data Processing/CASS/NCOA
- Intelligent Inserting/Perfect Matching

- Targeted Marketing
- 1:1 Marketing
- Dimensional Mailings
- Mail Stream Visibility

- Self Mailers
- Postcards
- Unique Offers
- Multi-Channel Marketing





FROM CONCEPT TO COMPLETION

We help build authentic brands that elevate and differentiate. Our staff of expert designers will help you achieve your vision by creating a cohesive brand experience across every touchpoint. Your brand is more than a logo, tagline, and style guide. It's your identity. Let us offer each project the individualized attention and care it deserves.

- Award-Winning Creativity
- Marketing Collateral & Support
- Corporate Identity Programs
- Brand Management

Graphic Design

CREATIVE SERVICES

- Logo Creation
- Visual Identity
- Photography







CONNECTING PEOPLE WITH YOUR BRAND

Proudly display who you are and what you represent with our stunning and creative event services. Connect with your customers in bold and exciting new ways at your next trade show or event. Whether you need personalized name tags with custom badge ribbons or an entire booth system, we will guide you to the right solution.

- Welcome Kits
- Name Tags & Holders
- Horizontal Badge Ribbons
- Vertical Tail Ribbons

- Roll Ribbons
- Outdoor Displays

- Lanyards
- Event Signage
- Booth Displays
- Table Covers
- Banners & Posters
- Other Marketing Materials

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CONNECTING EVERYONE & EVERYTHING

XPRESSLink is revolutionizing the way corporations support key marketing areas and maintain brand compliance. Your customized e-commerce portal will improve speed and flexibility.

Faster, Easier, Better

Utilizing cloud-based technology, we manage the complexities of your operations while dramatically reducing costs.

Robust Capabilities

Our robust features are set to accommodate the ordering requirements of any customer or user in any channel.

Enterprise Solutions

XPRESSLink provides the right tools and services to create solutions for all of your ordering and order management business challenges.



STREAMLINED ORDER PROCESS Print, Promo, Premiums, & Piece of Mind



REDUCE COSTS Hard & Soft Dollars



EASILY SCALABLE Across Departments, Branches, & Franchises





BRAND, KIT, PACKAGE, & SHIP

Effective and efficient inventory control is a science. As your single-source solution for printed collateral, branded merchandise, and marketing supplies, we minimize waste and ensure on-time delivery. Real-time inventory, online order entry, kitting and fulfillment, and worldwide distribution provide you with peace of mind. Schedule regular deliveries or request delivery on demand. Complete support designed around how you do business.

Fulfillment Services
Invention

- Inventory Control
- Pick & Pack Programs
- Kit Assembly
- Customized Packaging
- Personalized Usage Reports

WAREHOUSING & FULFILLMENT

- Local Delivery
- Small Package & LTL Services

BRANDGOOD

At QRC, we live our brand. A big part of that is doing BrandGood[™]. BrandGood[™] is the business of benevolence. It's creating a new way for organizations to brand themselves while helping the communities in which they serve. As part of our BrandGood[™] program, we have initiatives surrounding three pillars: DoGood (philanthropy and service), FeelGood (employee wellness), and LiveGood (social and fun). Our BrandGood[™] initiative, and everything we do, is based on our core values. Many of our BrandGood[™] activities are centered around our partners' causes. We create experiences that strengthen brands, client relationships, and employee loyalty. Just ask if you'd like to join one of our projects or would like our help creating your own.

FeelGood





LiveGood

CORE VALUES

QRG was founded in 1964 by industry professionals who believed in providing greater value by reducing administrative and corporate burdens. We share these savings with our clients, our teams, and our investors. We operate under a simple yet profound theme of "Common Goals and Shared Success". This model continues to work more than 55 years later and is reflected in our core values.

Professionalism - We measure ourselves against the highest ethical standards. We set high expectations and always act with integrity. We hold ourselves, our colleagues, our suppliers, and our company accountable for results and strive for continuous improvement.

Perseverance - Clients trust us with their most important asset, their brand. We take that seriously. Our teams dig deep to understand the mission and values behind your brand, find solutions, and deliver exceptional results.

Doing the Right Thing - We value the trust our clients place in us and act in their best interests. Our teams progress with authenticity and honesty. We put ourselves in the other person's shoes and actively make things right.

Caring – The passion and energy we bring to our work includes making sure our clients, suppliers, and teams feel appreciated and valued. We actively listen with respect, respond with humility, and act with thoughtfulness in order to provide unparalleled experiences.

Reliability - We work with urgency, seeking creative ways to solve tough problems. We are relentless in our pursuit of our partners' short-term goals and long-term successes. Delivering on commitments is our priority.

OUR TOTAL SATISFACTION GUARANTEE

Few companies in the printing and promotional marketing industry actually commit in writing to "total satisfaction" for their clients. We do! We know that when products are manufactured, there are things that can, and do, go wrong. While no one can prevent consequential damages, you should not have to fight to get the product right. That's our job! We carry the burden so that you don't have to, regardless of the position of the manufacturer.

In other words, we deliver on whatever you have ordered, no matter what. Here is our commitment, in writing:

UNCONDITIONAL GUARANTEE

QRG unconditionally guarantees all products ordered by its clients to be exactly as presented and ordered without product or printing defects. If for any reason you are not 100% satisfied with a product, we will gladly replace it.

OFFICE LOCATIONS

IOWA

Des Moines Office 4677 121st Street Des Moines, IA 50323 800.788.6376

Quad Cities Office 300 E. Second Avenue Suite 306 Muscatine, IA 52761 515.276.9623

MINNESOTA

Twin Cities Office OVERIN Corporate Headquarters 12795 16th Avenue North Plymouth, MN 55441 800.999.3468

Rochester Office 1500 1st Avenue NE Suite 124 Rochester, MN 55906 507.289.0394

NEBRASKA

Lincoln Office 2120 South 56th Street Suite 202 Lincoln, NE 68506 402.432.3676

WISCONSIN

Milwaukee Office 5165 S. Towne Drive New Berlin, WI 53151 800.669.1543

Madison Office AGIN 1155 Wilburn Road B Sun Prairie, WI 53590 800.441.6789

La Crosse Office 2845 Midwest Drive Suite 103 Onalaska, WI 54650 877.897.1050

Wausau Office 219 Ross Avenue Suite 108 & 109 Schofield, WI 54476 715.803.7557



Commercial & Digital Print



Branded Merchandise



Identity Apparel



Awards & Recognition



Incentives



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Signage

Direct Mail & Data Management



Creative Services



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Corporate Events





Warehousing & Fulfillment



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